REQUEST FOR EXPRESSIONS OF INTEREST (EOI)

<table>
<thead>
<tr>
<th><strong>Short Description:</strong></th>
<th>Electronic-hailing (&quot;e-hailing&quot;) platform operators are invited to indicate their interest to operate at the proposed access-controlled facility for e-hailing services, to be established at all ACSA Airports in South Africa</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Reference Number:</strong></td>
<td>COR 6254/2019/RFI</td>
</tr>
<tr>
<td><strong>EOI Available From:</strong></td>
<td>• E-Tender portal of National Treasury <a href="http://www.treasury.gov.za">www.treasury.gov.za</a> and • ACSA: <a href="http://www.airports.co.za">www.airports.co.za</a></td>
</tr>
<tr>
<td><strong>Closing Date:</strong></td>
<td>13 December 2019</td>
</tr>
<tr>
<td><strong>Closing Time:</strong></td>
<td>12h00pm</td>
</tr>
<tr>
<td><strong>Address for Submission:</strong></td>
<td>O.R Tambo International Airport, ACSA Offices, 3rd floor. EOI to be deposited into TENDER BOX C</td>
</tr>
</tbody>
</table>
Background and objectives

Since inception approximately 25 years ago, Airports Company South Africa SOC Limited ("ACSA" or "the Company") has evolved into a focused, profitable and commercial enterprise that is market-driven and customer service orientated. The principal ACSA sites consist of major international airports namely O.R. Tambo (ORTIA), Cape Town (CTIA) and King Shaka (KSIA), as well as six regional airports in South Africa.

The sustained growth in traffic over the years, coupled with a creative and performance-focused management and leadership team, have contributed to the Company’s excellent financial performance over time. This has enabled the Company to transform South Africa’s airports into world-class airports, delivering value for customers, stakeholders, shareholders and employees. ACSA is focused on operating world-class airports measuring up to international standards. Numerous international awards won by certain of its airports over the years confirm that the Company has largely succeeded in this aim. This is also shown in the latest ratings; for example, O.R. Tambo, Cape Town and King Shaka international airports rated first, second and third respectively in the Best Airport ACI-ASQ awards for Africa.

An integral part of the journey of passengers who travel through our airports is their transportation to and from the airport. An essential alternative transport mode is e-hailing services. In alignment with technological advancements in the transportation of passengers at airports internationally, ACSA intends to introduce an access-controlled pick-up and drop-off facility for e-hailing platform operators at all ACSA airports in South Africa ("the Facilities"). ACSA’s intention is for all participating e-hailing platform operators to share the same Facilities, on the same terms and conditions of participation, provided that those operators which require parking bays in the Facilities will have exclusive use of the allocated parking bays.

ACSA therefore invites e-hailing platform operators to indicate their interest in operating such services at the ACSA airports in South Africa, using the Facilities. Interested e-hailing platform operators must demonstrate, in their submission, adherence to the Minimum Operating Standards outlined below.

Any queries must be addressed to dineo.mathabatha@airports.co.za or 011 723 7986. Enquiries will close on 07 December 2019 at 16h00.
Submission Instructions:
Bid submissions will close at **12h00pm on 13 December 2019**. All EOI documentation must be provided in original and duplicated (printed format), signed and sealed in a clearly marked envelope with Bidder's name, Bid Reference Number and Bid Description and deposited in the **Tender Box C**, situated at:
O.R Tambo International Airport, ACSA Administration Building
ACSA offices
North Wing
3rd Floor
OR Tambo International Office

Minimum operating standards
- An e-hailing platform operator is a company which operates a digital platform through which a transport service is available to the public, consisting of motor vehicles which (a) are available for hire electronically while roaming; (b) may stand for hire; and (c) are equipped with an electronic e-hailing, technology-enabled application.
- The e-hailing platform operator must be registered as a legal entity in the Republic of South Africa.
- The e-hailing platform operator must be tax compliant in South Africa, evidenced by a valid tax clearance certificate.
- The e-hailing platform operator must be the holder of a valid South African bank account, evidenced by a valid Bank Account Confirmation Letter.
- The e-hailing platform operator shall be subject to credit vetting.

Kindly see **Annexure A** for the Term sheet which will be used as the basis of the detailed participation agreement referred to below.

Process after submission of EOIs
Submissions must be made on the date and time indicated above. ACSA will consider all submissions received and, subject to compliance with the Minimum Operating Standards referred to above, will then engage with all compliant interested e-hailing platform operators on the terms and conditions of participation in the Facilities, and the proposed logistical details of the Facilities.

ACSA’s intention is to accommodate all compliant interested e-hailing platform operators at the Facilities, as far as possible. Participating e-hailing platform operators will be required to conclude a participation agreement with ACSA regulating the detailed terms and conditions of participation, and to adhere to ACSA’s Management Rules.
Submission of an EOI in response to this Request does not, on its own, commit the respondent e-hailing platform operator to make use of the Facilities. Nor does it commit ACSA to implementing the proposed Facilities or approving the participation of any e-hailing platform operator in the proposed Facilities.

At this stage ACSA’s objective is to gather information on the extent of interest in using the proposed Facilities at the various airports, for planning purposes. E-hailing platform operators which do not submit an EOI in response to this Request will not receive the more detailed information referred to above and may not get the opportunity to participate from the start.

Provided there is sufficient interest in the Facilities at a particular airport, ACSA’s intention is to commence operation of the Facilities from approximately [date to be confirmed].