THE DESIGN, MANUFACTURE, INSTALL, REPLACE AND MAINTAIN THE AIRPORT SIGNS

OR TAMBO INTERNATIONAL AIRPORT

TENDER REFERENCE: ORT 6288/2019/RFP
INTRODUCTION

Presenters:
Dineo Mathabatha (SCM)
Yvonne Mangoenyane (Technical Team)
## ANTICIPATED BID SCHEDULE

<table>
<thead>
<tr>
<th>ACTIVITY</th>
<th>DATE</th>
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<tbody>
<tr>
<td>Issue Bid</td>
<td>16 March 2020</td>
</tr>
<tr>
<td>Compulsory Briefing Session</td>
<td><strong>Optional Briefing Session</strong> will be held on 23 March 2020 at 10h00, OR Tambo International Airport. <strong>Optional Site Inspection</strong>: immediately after the meeting</td>
</tr>
<tr>
<td>Closing Date for Submissions</td>
<td>14 April 2020 @ 11h00am</td>
</tr>
<tr>
<td>Evaluate Bids</td>
<td>Immediately after closing depending on the COVID-19 Management Directives.</td>
</tr>
<tr>
<td>Award to Successful Bidder (if any)</td>
<td>May 2020</td>
</tr>
<tr>
<td>Successful Bidder signs all applicable agreement(s)</td>
<td>May 2020</td>
</tr>
<tr>
<td>Contract Commencement Date</td>
<td>June 2020</td>
</tr>
</tbody>
</table>
KEY SUBMISSION REQUIREMENTS

- Tender Documents are free and available from the **16 March 2020**.
- Tender Documents are available at [www.etenders.gov.za](http://www.etenders.gov.za) and [www.airports.co.za](http://www.airports.co.za). Additional information will be uploaded on these websites.
- All tender documents must be provided in original and duplicate (printed format) and sealed in a clearly marked envelope / package marked with **Tenderer’s Name, Tender Reference Number** and **Tender Description**.
- The tender documents should be deposited into **Tender Box C** located at O.R Tambo International Airport, 3rd floor, ACSA Offices, North Wing.
- Telegraphic, telephonic, telex, facsimile, e-mail and late tenders will not be accepted. Late submissions will not be entertained.
- Public Bid opening to comply with **Disaster Management Act**, 2002 Gazette published on the **18 March 2020**.
- Enquiries close **07 April 2020 at 16:00pm**
- **E-Mail**: [Dineo.mathabatha@airports.co.za](mailto:Dineo.mathabatha@airports.co.za)
KEY SUBMISSION REQUIREMENTS (CONT.)

- Tender validity period is **120 working/business days**
- All returnable schedules and supporting documents (see Section 5: Tender document)
EVALUATION CRITERIA

• Bidders must first meet the Pre Qualification Criteria (Phase 1):
  • Must be B-BBEE level of 1 or 2. Copy of a valid B-BBEE certificate/Sworn Affidavit shall be submitted as a returnable document with this tender, JV or Consortiums must submit the consolidated B-BBEE Certificate.
  • Tenderers must subcontract a minimum of 30% of the contract value towards the advancement of QSE’s or EME’s. Prior to appointment of the successful tenderer verification of the chosen QSE’s or EME’s will be conducted.
EVALUATION CRITERIA CONT.

- The chosen QSE’s or EME’s shall meet at least one of the following criteria:
  - An EME or QSE which is at least 51% owned by black people
  - An EME or QSE which is at least 51% owned by black people who are youth
  - An EME or QSE which is at least 51% owned by black people with disabilities
  - An EME or QSE which is at least 51% owned by black people living in rural or underdeveloped areas or townships
  - A cooperative which is at least 51% owned by black people
  - An EME or QSE which is at least 51% owned by black people who are military veterans
Compliant bids are then evaluated on the next stage of evaluations.

**Phase 2 : Mandatory Criteria**:

- Acceptance of Terms and Conditions of the Bid.
- Completion and Signing of SBD 6.2 – Declaration Certificate for Local Production and Content for Designated Sectors.
- Completed and Signed Form of Offer and Acceptance Form (C1.1) with the amount corresponding to the Total Price Schedule.
- Bidder must provide a Letter from the accredited accountant confirming the turnover of at least R5million per annual for any of the last three (3) financial year.
Compliant bids are then evaluated on the next stage of evaluations.

**Phase 3: Functionality Evaluations:**

Functionality is a hurdle phase. No bid will be regarded as an acceptable bid if it fails to achieve the minimum qualifying score for functionality as indicated in this RFP (**60%**) and the sub criterion score.

**Phase 4: Price and Preference:**

Bidders who have successfully met the minimum qualifying score for functionality will be considered in next phase. This phase is based on the **80:20** points system with 80 reflecting Price and 20 reflecting B-BBEE recognition.
EVALUATION CRITERIA (CONT.)

- A total of 80 points will be allocated to price and 20 points for B-BBEE.

- **B-BBEE**
  In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below

<table>
<thead>
<tr>
<th>B-BBEE Status Level of Contributor</th>
<th>Number of Points (90/10 system)</th>
<th>Number of Points (80/20 system)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>10</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>9</td>
<td>18</td>
</tr>
<tr>
<td>3</td>
<td>8</td>
<td>16</td>
</tr>
<tr>
<td>4</td>
<td>5</td>
<td>12</td>
</tr>
<tr>
<td>5</td>
<td>4</td>
<td>8</td>
</tr>
<tr>
<td>6</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>7</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>8</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Non-compliant contributor</td>
<td>0</td>
<td>0</td>
</tr>
</tbody>
</table>
No award will be made to a supplier or service provider who is not registered on the Central Supplier Database (CSD).

No bid will be awarded to any person whose tax matters have not been declared in order by South African Revenue Service.

No bid will be awarded to any person without the valid Letter of Good Standing from the Compensation Commissioner stating the signage works as the nature of the business.

No bid will be awarded to bidder with no signage plant manufacturing facility equipped with full machinery. ACSA reserves the right to do site inspections and due diligence on the business before the award.

It is the responsibility of the bidder to ensure that one person on both shifts have the skyjack operating license. bidder must provide the valid skyjack operating certificate.

Bidder must establish the operational office in Gauteng Province within two months of the award, if they are outside Gauteng Province.
SCOPE (PLEASE REFER TO RFP)
CLOSURE

➢ Q&A Session

➢ Signing of Attendance Register
THANK YOU