

Request for Proposals for the Provision of Pest Control Services for a Period of Five (5) years at Airports Company South –Africa - King Shaka International Airport

Bid Number: : KSIA7075/2023/RFP

CONSOLIDATED ANSWERS

QUESTION	ANSWER
Is it possible to come to the airport to do site inspection?	Yes, Site meeting is on 4 <sup>th</sup> of May 2023
Will the recording for this meeting be made available to the bidders	No, IT department rules and regulations do not allow that. The buyer(JM) will be available to avail the recording to the bidders in the board room. We will confirm asap date for those bidders who want to come to the airport to listen to the recording. Will send you the request asap
Should there be a PCO on your site from Monday- Friday?	The operator will need be needed Monday to Friday. PCO NEEDED FROM mon – Fri 8 am to 16:30
Site based operator	Yes, the site-based operator will be required five days a week for the full month on an ongoing basis. For the duration of the contract
Will it be for a full month	Yes
are you going to look at tenders that don't qualify for the 20 points for your Bee requirements?	BBBEE is not a disqualifying criterion. Bidders will be evaluated on ACSA tender Goals. Kindly specify company percentage ownership and provide proof supporting that claim
Is weed control part of this tender	No
Will the recording for this meeting be made available to the bidders?	Please note that we are not allowed to have board room meetings to share Teams recordings
Who is the current service provider for pest control services at KSIA	Phiwolwazi Pty Ltd
Must bidders price for scaffolding and cherry picker?	Please <b>do not</b> price for SCAFFOLDING AND CHERRY PICKER. Should there be a need for these in future ACSA will use the internal

	resources or will go out on quotation basis. For now, our tender does not include scaffolding and cherry picker pricing.
Will the current service provider be allowed to tender as well?	Yes
Do we supply bait stations or are we just servicing current bait stations? ( see we are just costing for the bait...)  And if a bait station is damaged do we replace and charge ASCA?	<ol style="list-style-type: none"> <li>1. No you will not provide a new set of bait stations as we have existing bait stations.</li> <li>2. Yes you will be servicing current bait stations</li> <li>3. Yes we have made a provision for the contractor to supply bait on a monthly basis.</li> <li>4. In the event a bait station is damaged then ACSA will request a quote for the supply of a new station. If the quote is approved then ACSA will reimburse the contractor at cost plus agreed mark up per the contract. Note: The quote will be received from an established supplier in the industry to ensure quotes are always market related. Quotes will include supply of a new station and any associated materials needed. The onsite operator will be expected to install the new unit (labour costs priced elsewhere)</li> </ol>
How many permanent workers do we want from site Monday to Friday	<p>1 x Site based operator required Mon – Fri</p> <p>1 x Supplementary operator needed for treatment 1 x per month as well as to relieve the site based operator on an adhoc basis.</p> <p>1 x Contract manager needed to come through to site 1 x per month or as needed.</p>
How many insect light traps are on site that are operational and being serviced at the moment	5 x insect / fly traps
Where on the tender pricing schedule would we include a provision for replacement of damaged or missing tamper proof bait stations or a new insect light trap if required, or would we quote ad-hoc separately for those expenses as they arise?	<p>Replacement will be covered through 3<sup>rd</sup> party procurement.</p> <p><i>In the event a bait station is damaged then ACSA will request a quote for the supply of a new station. If the quote is approved then ACSA will reimburse the contractor at cost plus agreed mark up per the contract.</i></p>

	<p><i>Note: The quote will be received from an established supplier in the industry to ensure quotes are always market related.</i></p> <p><i>Quotes will include supply of a new station and any associated materials needed.</i></p> <p><i>The onsite operator will be expected to install the new unit (labour costs priced elsewhere)</i></p>
<p>Will the chemicals and equipment and any specialised labour (i.e tarpaulins, gas, team of staff to cover stacks or structures for woodborer etc) be quoted for separately on an ad-hoc basis?</p>	<ul style="list-style-type: none"> <li>• Chemicals required will be reimbursed through 3<sup>rd</sup> party quote, the contractor will submit a 3<sup>rd</sup> party supplier quote for approval.</li> <li>• In general the contractor is expected to have general tools and equipment to execute on the work. This will be reviewed as part of the contractors plan for the service. Any specialised tool or equipment will be hired from a 3<sup>rd</sup> party and will be reimbursed through 3<sup>rd</sup> party procurement.</li> <li>• The onsite operator is expected to perform all required labour, labour costs included in the operators monthly fee. Any specialised labour beyond this for a specialized resource will be treated through 3<sup>rd</sup> party procurement.</li> </ul>
<p>Would the termiticide chemicals and specialised drilling equipment to drill through the concrete slabs and pressure inject termiticides be quoted for separately on an ad-hoc basis?</p>	<ul style="list-style-type: none"> <li>• Termiticide will be paid for through 3<sup>rd</sup> party procurement. Quotes to be supplied from industry suppliers</li> <li>• The contractor is expected to have hand drills and drill bits that are able to drill through floors up to 300mm thick</li> <li>• Additional drilling equipment is not foreseen, however should the need arise then any additional equipment will be treated through 3<sup>rd</sup> party equipment.</li> <li>• Pressure inject equipment will be paid for through 3<sup>rd</sup> party (Hire of equipment)</li> <li>• Labour to be performed by the on site operator</li> </ul>
<p>Similarly for bird proofing materials etc be quoted separately as and when required.</p>	<ul style="list-style-type: none"> <li>• Labour to be performed by the on site operator</li> </ul> <p>Should the need for any bird proofing materials arise, it will be managed through 3<sup>rd</sup> party procurement</p>
<p>If the above specialised treatments have to somehow be provisioned on the tender</p>	<ul style="list-style-type: none"> <li>• All specialised treatments except wasp/bee removal is expected to be</li> </ul>

<p>document, please advise where on the pricing schedule this needs to be included and how we would go about listing it?</p>	<p>carried out by the on site operator, therefore labour costs are deemed to be included.</p> <ul style="list-style-type: none"> <li>• Should there be a need for additional chemicals, consumables or equipment. It will be reimbursed through 3<sup>rd</sup> party procurement.</li> <li>• The contractor is always expected to have basic equipment and hand tools for the service which is priced under tools and equipment on the price schedule.</li> <li>• Therefore, ACSA will only consider reimbursing the contractor for additional equipment costs where it can be demonstrated that additional large equipment is required. E.g. cherry picker. Note: 3<sup>rd</sup> party procurement is always based on supplier quotes from established companies in the industry. Contractor will always be reimbursed at net cost (all discounts deducted) plus agreed mark up.</li> <li>• With respect to bees and wasp – This will be a specialised service on call out, all labour, transport, materials, equipment, consumables, profit and attendance is deemed to be included in the call out fee.</li> </ul>
<p>Please confirm this is a sample template of the OHS documents that would be required to be submitted only by the winning bidder / appointed company, prior to commencing work, and not for all bidders to submit with the tender documents?</p>	<p>The OHS specifications is provided as a guide to all bidders and is provided so that all bidders are fully aware of the requirements. Safety documentation will only be submitted by the appointed contractor.</p>
<p>How many tamper proof rodent bait stations are there currently in use across the entire KSIA precinct? How many tamper proof rodent bait stations are missing/ damaged and currently require replacement or upgrading?</p>	<p>The number of rodent boxes or bait stations is approximately 500.</p>
<p>Is CIDB grading 4 a mandatory requirement for this tender as shown?</p>	<p>CIDB Grading is not a mandatory requirement for this tender</p>
<p>INSURANCE QUESTION</p>	<p>The R100 million referred to in the document is the insurance cover that ACSA takes on behalf of our maintenance contractors. However, the contractors are required to cover the deductibles referred to in Part 2, paragraph a).</p>

Does Clause (a) mean that the company that is tendering should have a public liability insurance limit of R100 Million.	<p>In this particular case of a landside contractor, the contractor should provide proof that they have</p> <ul style="list-style-type: none"> <li>• Public liability insurance for a limit not less than twenty-five thousand rands (R25 000), for each and every claim.</li> <li>• When the maintenance contractor works on the airside the limit required is two hundred and fifty thousand rands (R250 000).</li> </ul>
Local Content and Production	N/A
How does the contractor remove birds that are high up in the roof in the terminal area? Are we going to be given ladders	Pest controller will have to have a ladder as part of their equipment provision.
Is Control Tower and Radar part of the tender	<p>No – Control Tower managed by ATNS</p> <p>No – Weather Tower managed by SA weather service</p>
Is there space for tools	<p>Office space at basement allocated. Bidder to determine how best to store tools and equipment within the allocated space.</p> <p>No storage for hazardous chemicals.</p>
Toilets	<b>Common use</b> ablution facilities available
Parking	<p>Parking at the basement for the operational vehicle.</p> <p>Private vehicles to parked in staff or other paid parking areas. All costs will be for the account of the contractor/and or vehicle owner and will not form part of contract costs</p>
Would you use golfcarts	PCO on site must have a vehicle that is road worthy for use on public roads and aligned to the ACSA vehicle specification provided in the tender documents, golf carts will not be suitable.
Write up on equipment sent to bidder	<ul style="list-style-type: none"> <li>• Provided by the Contractor <ul style="list-style-type: none"> <li>○ Supervision and management</li> <li>○ Equipment, tools and machinery to discharge the service</li> </ul> </li> </ul> <p>All tools used shall be safe and in good working condition. All electrical tools shall be properly insulated to alleviate electrocution risk. All tools used needs to be inspected and recorded in the tool inspection sheet. The Service Manager reserves the right to have access to the maintenance records of the Contractor's plant</p>

and equipment, when requested.

- Labour as required.
- Materials as requested.
- Maintenance vehicle(s)
- Specialized sub-contracting supplied by the contractor.
- The contractor shall provide everything else necessary to provide the service.

Note: A ladder should be part of the contractors equipment provision and should allow the operator to reach a height of 3m as a minimum.

Bidders may choose to have ladders that are greater in height.

In cases where work is required that is beyond 3m and is unable to be reached with contractors ladder, then:

ACSA will provide suitable height access to equipment to the contractor, or

ACSA will request the contractor to higher the required equipment through 3<sup>rd</sup> party procurement.

**NB: ALL STAFF WORKING ON THIS CONTRACT THAT WILL PERFORM WORK AT HEIGHT MUST BE TRAINED FOR WORKING AT HEIGHT AND MUST HAVE MEDICALS CONFIRMING THE STAFF MEMBER FIT TO WORK AT HEIGHT.**